

“Poor Performance-Management leads to ‘poor-performance’ ...management”



We can help YOU introduce better performance management.

In many organisations, performance management is little more than the formal annual appraisal process. Alone, this is seldom effective in improving performance.

We can support the development of balanced scorecard roles through...

- **Task analysis**
- **Role clarity**
- **Job engagement**
- **Ideal behaviour specification**
- **Essential attitude identification**
- **Appraisal process**

We can help YOU to...

- Create strong links between your business plans, departmental capability and manager competences
- Identify clear deliverables in complex roles
- Establish individual role clarity that becomes the basis for effective appraisal

We will provide YOU with a clear format for...

- Role and behaviour capture
- Specific performance review
- Problem drill –down and identification

As Managers: Performance is what we achieve;
Performance Management is what we do



insight
infocus
intouch
inquestion